



# GOOD TRADING PRACTICE

**Gospodarska Zbornica Slovenije**

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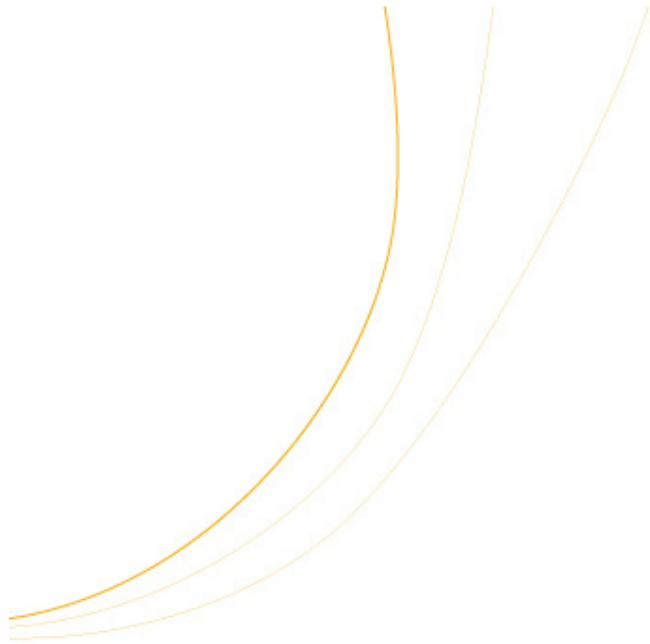
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## Introducing the GTP certification scheme



## Scope and boundaries of the GTP

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- **Scope of activities:** trading, collection, storage and transport
- **Scope of products:** cereals, oilseeds, protein crops, other plant products and their by-product.
- **Boundaries:** all operators carrying out the mentioned activities in or with Europe.

## GTP guiding principles and vision

- **Guiding principles:** COCERAL endorses the idea of one single Code which main principles are:
  - Voluntary nature
  - Verification and certification by independent third parties (Certification Bodies)
  - Quality management in accordance with HACCP principles
- **Vision:** COCERAL aims at striking the right balance between robust food & feed safety standards and pragmatic and enforceable requirements for Feed/Food Business Operators (FBOs).
  - Gatekeeper procedure
  - Multisite certification rules
  - Possible use of non certified carriers
  - Proportionate monitoring requirements





## GTP Code structure



### ➤ **Section I: Good Hygiene practice recommendations**

- One **general chapter** on good practices applicable to all operators.
- **4 sectorial chapters** covering good practices for trading, collection , storage and transport.

### ➤ **Section II: Application of the HACCP system**

#### ➤ **Appendixes:**

- HACCP: the method and examples (appendix 1)
- Hazard factsheets (appendix 3)
- List of equivalent and recognised schemes (appendix 6)



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Overview on licensed Certification Bodies  
with certified companies under their remit - 1<sup>st</sup> October 2013  
Total GTP certifications : 145

	A/S Baltic Control Ltd	3
	AgroManagement	6
	Bureau Veritas Czech Republic	5
	Certis	1
	Control Union Inspections France	25
	DNV	6
	DS Certificering A/S	10
	Intertek, Semko Certification AB	3
	Lloyd's Register Quality Assurance	1
	ÖHMI Eurocert GmbH	6
	PAI - Product Authentication International Ltd	10
	Schutter Certification BV	3
	SGS	44
	SQS	19
	TUV SUD	1







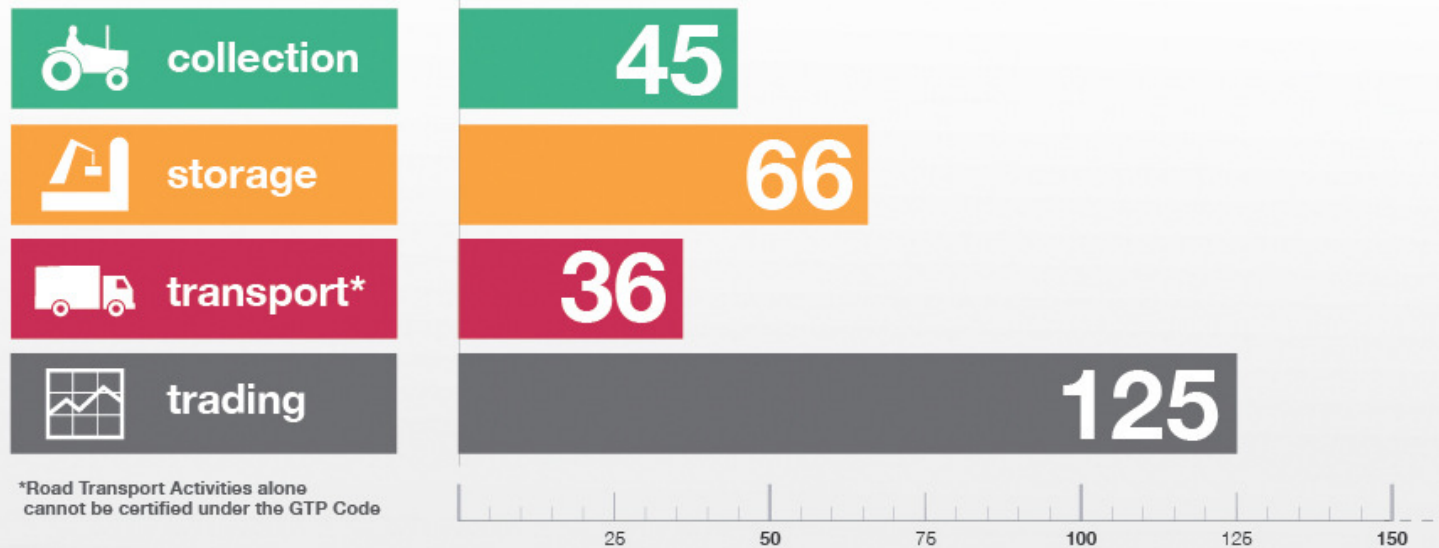


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Overview on certified companies by sectors

1<sup>st</sup> October 2013

# certified companies : 145



## GTP management *Robust and reliable*



- **Centralised in Brussels at COCERAL headquarters:** audit verification, communication & promotion tasks, relationship with other Scheme Owners and crisis management actions and information.
- **List of certified companies** kept updated on the website in real time.
- **15 Certification Bodies (CBs)** approved and contractually linked to COCERAL. Most of the CBs carried out audits all over Europe and beyond!
- **GTP scheme developments** through the **GTP Harmonisation Committee (HC)** regrouping representatives of COCERAL members and GTP certified companies (traders, collectors, storekeepers and transporters).

# Why GTP?



## Why applying for GTP certification? (1)

- GTP is a food and feed safety assurance scheme developed by traders for traders.

## Supply side certification

*Tool for that link in the supply chain*

- Best use of operators responsibility, experience and knowledge on risk assessments.
- Right balance between pragmatic approach to food and feed safety and reliable scheme requirements ensuring high standards.
- Increased transparency and customer confidence.

# Why GTP?



## Why applying for GTP certification? (2)

➤ **GTP Code developed on the basis of COCERAL Guide endorsed by EU Commission and Member States.**

### **This means:**

- **GTP aligned with EU legislation**
- **GTP harmonised approach to certification requirements (common denominator)**
- **Facilitation of trade within and with the EU market**

# Why GTP?

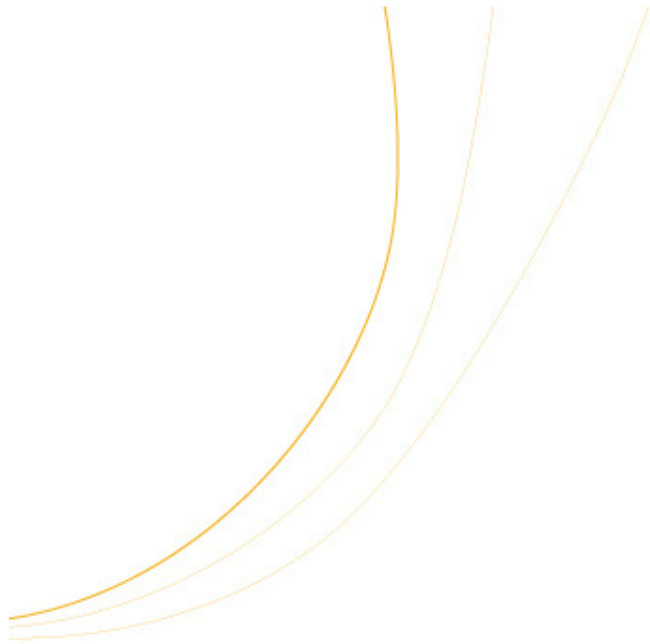


## Why applying for GTP certification?(3)

➤ **GTP** is recognised by most of the key certification schemes operating in the food/feed chain. This means:

- **Business opportunities for GTP companies with an enlarged network of scheme participants.**
- **No disruptions to trade due to the competition between scheme owners.**





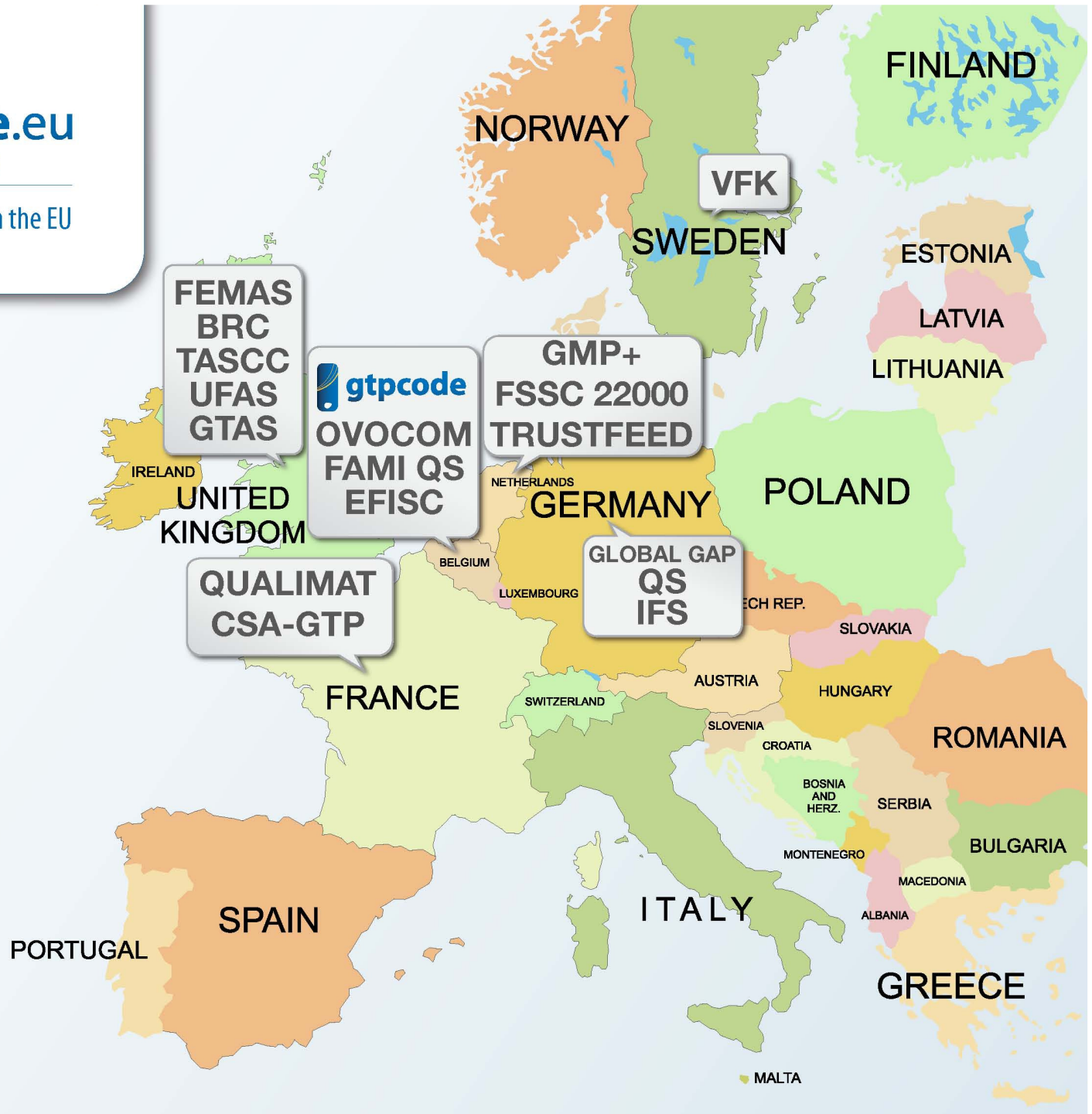
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## Interaction with other certification schemes



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Food & Feed certification schemes in the EU

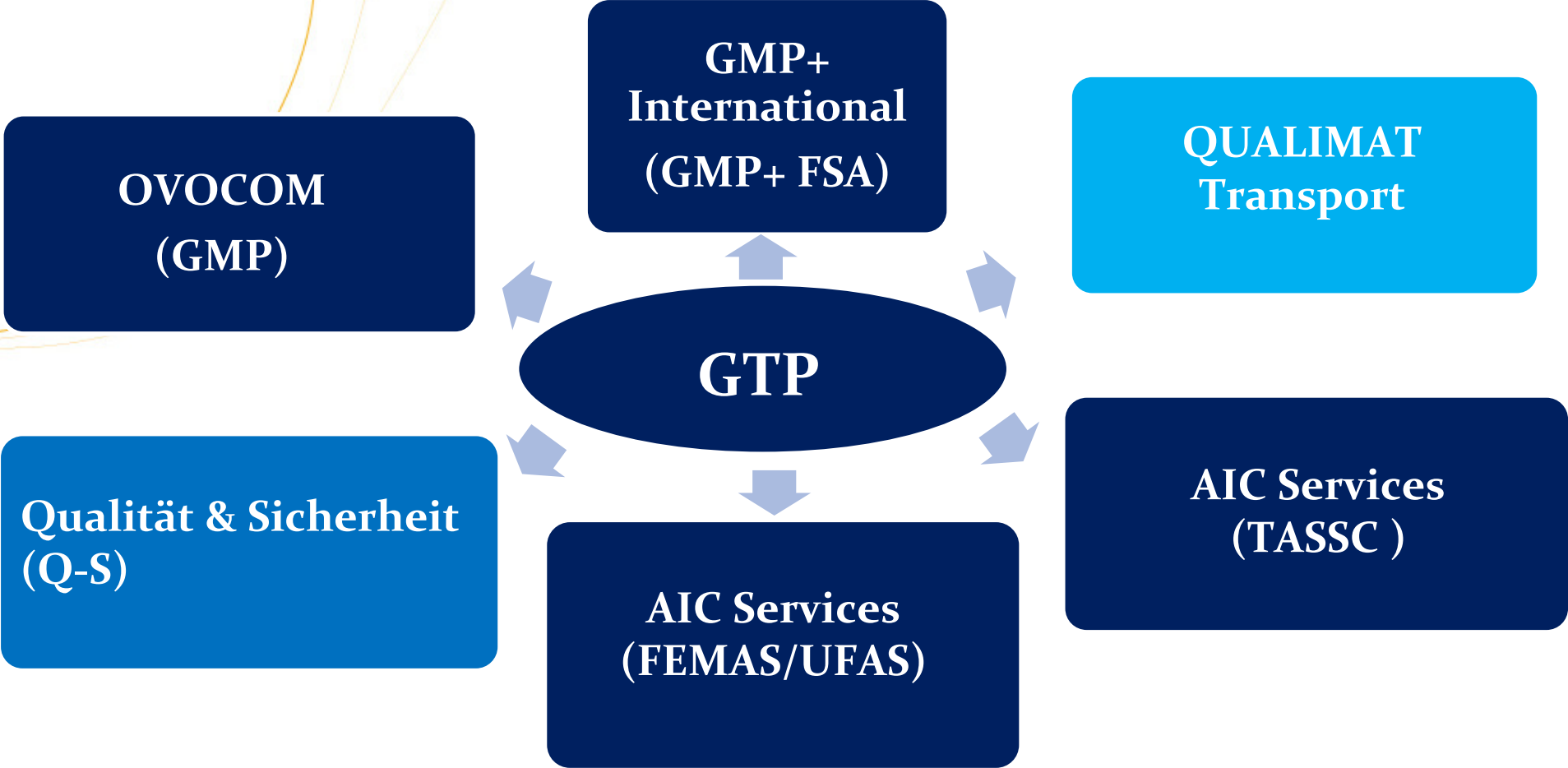


## Interaction with other Scheme Owners



- Proliferation of food & feed safety assurance schemes endangering the free movement of goods by creating non-tariff barriers to trade for operators.
- Need for comprehensive mutual recognition agreements with major EU feed schemes for all GTP products and activities.
- GTP became this year the 5<sup>th</sup> member of the **International Committee for Road transport (ICRT)**
- GTP participation to annual **Roundtable meeting of scheme owners**

# State of mutual recognition with other schemes



## State of mutual recognition with other schemes (Appendix 6 of the Code)

Markets	Scheme owners	Schemes	Scopes of recognition
The Netherlands – International dimension	GMP+ International	GMP+ FSA	<b>Activities:</b> all + ( <i>Ongoing negotiations</i> ) <b>Products:</b> all (oils and fats excluded) with extra conditions to be fulfilled for 1 <sup>st</sup> processing products <b>Destination:</b> feed only
Belgium – National dimension	OVOCOM	GMP	<b>Activities:</b> all + ( <i>Ongoing negotiations</i> ) <b>Products:</b> all <b>Destination:</b> feed only
Germany – National dimension	Qualitätssicherung	QS	<b>Activities:</b> “paper trade” <b>Products:</b> unprocessed products <b>Destination:</b> feed only
United Kingdom – National dimension	AIC Services	FEMAS UFAS	<b>Activities:</b> all <b>Products:</b> all <b>Destination:</b> feed only
United Kingdom – National dimension	AIC Services	TASCC	<b>Activities:</b> all <b>Products:</b> all <b>Destination:</b> food & feed
France – National dimension	QUALIMAT	Qualimat Transport	<b>Activity:</b> transport ( <i>Ongoing negotiations</i> ) <b>Products:</b> all <b>Destination:</b> feed only



## Mutual recognition GTP vs GMP (Ovocom)



- **In place since August 2011:** full mutual recognition agreement covering collection, storage, trading and transport of cereals, oilseeds, protein crops and their by-products.
- **Summer 2013:** joint decision to extend mutual recognition to negotiate the new terms of the agreement.
- **Ongoing:** discussions on key differences between the two schemes and how to ensure harmonisation and level playing field between respective certified operators.
- **December 2013:** expected renewal of the mutual recognition for 4 years.

## Mutual recognition GTP vs GMP+ International



➤ **In place since December 2011:** mutual recognition agreement signed covering collection, storage, trading and transport of cereals, oilseeds and protein crops. Processed products are subject to additional conditions for equivalence (oils and fats not included yet).

➤ **November 2013:** GTP/GMP+ meeting to discuss revised GTP Code.

- To include oils and fats in the scope of the agreement
- To remove extra conditions for GTP/GMP+ equivalence for processed products other than oils and fats.
- To harmonise monitoring and gatekeeper requirements.
- To look for harmonisation on flow of communication (joint exercise).

➤ **December 2013:** Signing of a comprehensive mutual recognition agreement for 4 years.

## Mutual recognition GTP vs. QS



- End 2011: QS recognition of the GTP for “pure delivery trade GTP companies” (paper trading companies only). No agreement
- 2012-2013: ongoing initiatives to resume contacts and reach an extended recognition between the two schemes.
- Latest contacts: QS letter requesting formalization of the “limited” recognition reached so far. Good hook to resume contacts and negotiate broader recognition.

## Mutual recognition GTP vs. Qualimat Transport



- July 2013: technical informal meeting with Qualimat Transport expert to exchange views on list of differences between the two schemes. Key conclusions are:
  - Good mutual will to move forward on this dossier
  - No major differences identified and major difficulties expected
  - Agreement to meet officially, once GTP Chapter V on transport is updated and finalised.
- October/December 2013: official meeting with Qualimat transport Secretariat to discuss last possible issues and agree on a timetable for the signing of a formal agreement by the end of the 2013, if possible.

## GTP membership to ICRT



- **ICRT** stands for International Committee for **Road** Transport
- **Current ICRT members:** GMP+ International, QS, Ovocom and Qualimat Transport. COCERAL membership is still pending (end 2011).
- **ICRT purpose** is to assess products on the basis of the potential risks these products present to the animal feed chain, and defines a minimal cleaning regime in order to ensure safe transport of feeds. Assessed products are registered in the international Database Transport for Feed (IDTF) at <http://www.icrt-idtf.com/en/>
- **Benefits for GTP companies:**
  - To have a say on the applicable cleaning regime based on the previous load.
  - To get access to individual product factsheets (nature, minimal cleaning regime, and additional instructions).



## GTP member of the Roundtable of Scheme Owners



- Composition: the Roundtable of Scheme Owners is currently composed of the following food and/or feed schemes:

GTP, GMP+ International, GMP/Ovocom, QS, EFISC, FAMI-QS, GTAS, FEMAS, UFAS and TASC and OQUALIM.

- Role and objectives: the Roundtable is the forum for discussion where issues of common interest are debated, proposals are made to improve cooperation between Scheme Owners.
- Ongoing projects:
  - Improvement of flow of communication in time of crisis
  - Consideration of a joint pre & post market monitoring system

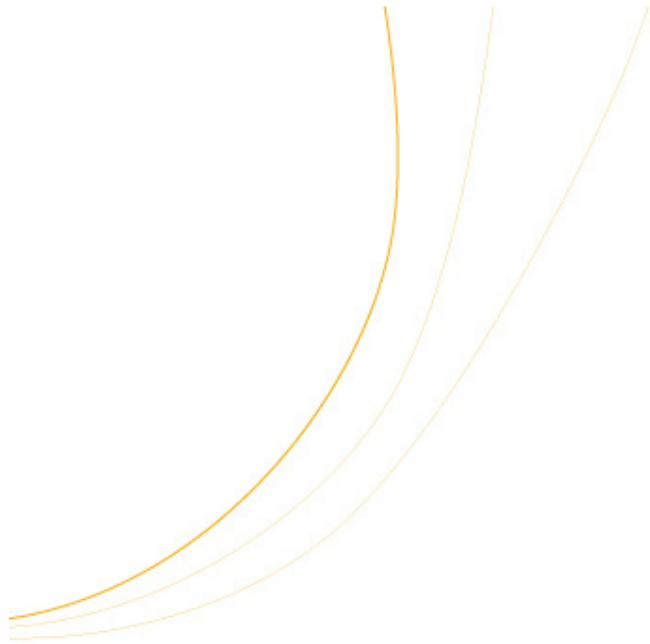
## GTP fees system in place



- **Objective:** to ensure a better level playing field between the GTP companies with different certification needs.
- **Fees criteria:** ranges of fees calculated on the basis of the number of sites included in the certification scope. Use of one or four cumulative GTP modules does not influence the level of the fees. The ranges are as follows:

Number of sites	1	2-20	21-49	50-99	100-199	≥ 200
GTP certification fees	€ 350	€ 400	€ 450	€ 500	€ 550	€ 600

- **Date of application:** since 1<sup>st</sup> July 2013



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## Recent and future GTP developments and activities

## Version 1.3 of GTP scheme – March 2013



**The GTP dioxin requirements, multisite certification rules and GTP aflatoxin protocol are in version 1.3 of the GTP currently applicable**

## Multisite certification rules jointly developed with GMP+ International (1)



- **Scope:** operators holding a multisite organisation, being a unique legal entity or not, where all sites shall have a legal or contractual link with the central office of the operator and be subject to a common management system which is laid down, established and subject to continuous surveillance and internal audits by the central office.
- **Prerequisites:** the operators shall ascertain that:
  - ✓ All sites are of the same activity and are located **in the same country and in bordering regions of neighboring countries**;
  - ✓ All sites are operating under one centrally controlled and administered food/feed safety management system;
  - ✓ An internal audit is carried out annually on each site.
- **Methodology:** combination of external and internal audits based on sampling method of sites

## Multisite certification rules jointly developed with GMP+ International (2)



- **External audit requirements**

	Total number of sites											
	2-20	21	22	23	24	25	26	27	28	29	30	31
<b>Number of sites above 20</b>	0	1	2	3	4	5	6	7	8	9	10	11
<b>Additional number of sites to audit</b>	0	1	1	1	1	1	2	2	2	2	2	3
<b>Number of sites to be audited</b>	2-20	21	21	21	21	21	22	22	22	22	22	23

- **Internal audit requirements**

All sites, including the central office, must be internally audited every year by a competent staff member of the operator (e.g. site manager, quality manager or other company representative). The planning for internal audits as well as the results of such audits must be documented. The internal audit reporting must be drawn up in such a way that the Certification Body can make use of this information when auditing the central office.

- **Specific requirements in case of merger/acquisition of companies**



## GTP dioxin monitoring requirements for oils and fats for use in feed (1)



- GTP dioxin monitoring requirements for oils and fats of vegetable origin for use in feed was developed:
  - Further to the 2010/2011 RASFF notifications from Germany on dioxin contamination
  - On the basis of feed chain stakeholders proposals and Commission Regulation No 225/2012.
- GTP requirements are applicable to traders of vegetable oils and their derived products, pure or in blends and intended for use in feed.
- “Products derived from vegetable oils” means any product derived from crude or recovered vegetable oils by oleochemical or biodiesel processing or distillation, chemical or physical refining, other than the refined oil. **Glycerol, lecithin and gums are excluded though**

## GTP dioxin monitoring requirements for oils and fats for use in feed (2)



- The minimum monitoring frequency varies according to the type of products at stake as summarised in the table below:

	1	2	3	4
Category	Not allowed for feed	Products requiring further processing before use	Product for use in feed	Product for use in feed
Monitoring frequency		Dioxin possible: 100% monitoring	Dioxin possible: 100% monitoring	Dioxin highly unlikely: every three months

- Additional obligations/provisions directly deriving from Commission Regulation No 225/2012 (e.g. accredited laboratories, cleaning, storage conditions,

## GTP protocol on aflatoxin B1 in maize and processed maize products from South and East Europe (1)



- **Background:** the GTP protocol on aflatoxin B1 in maize and maize processed products was developed :
  - Further to the 2013 RASFF notifications from several European countries regarding exceeding aflatoxin levels;
  - In coordination with other relevant Scheme Owners committed to establish such a temporary and extraordinary protocol.
- **Product scope:** the GTP protocol applies to traders, collectors and storekeepers handling 2012 and 2013 maize crops and processed maize products deriving thereof.
- **Geographical scope:** selection of countries included in the scope is based on the only “RASFF” criteria, i.e. the origin mentioned in relevant RASFF notifications, i.e. BG, CZ, GR, HU, IT, PL, RO, SER, SK, ES and UKR.

**However, precautionary principle must prevail and attention should be paid to other EU and third countries!**

## GTP protocol on aflatoxin B1 in maize and processed maize products from South and East Europe (2)



- **Sample taking:** IT must be performed by ISO 17020 A accredited bodies or ISO 9001 certified + GAFTA approved bodies; has to be carried out according to rules laid down in regulation (EU) No 152/2009 or GAFTA 124 sampling protocol.
- **Sampling and analysis:** they must be carried out in accordance with provisions of Regulation (EC) 152/2009 **or** based on GAFTA 124 contractual rules.
- **Point of testing:** it may be at loading **or** at unloading.
- **Analysis results reporting:** obligation for GTP operators to report every two months aflatoxin analysis results carried out in the frame of this protocol.
- **Validity duration:** the GTP protocol is valid until further notice.
- **Equivalence of protocols:** no clarity on this despite ongoing harmonisation talks with other scheme owners.

## GTP working items for 2013/2014



- **Renewal and consolidation of mutual recognition agreements**
- **Development of an EWS for the GTP**
- **Reinforcement of GTP transport requirements**
- **Development of new GTP module specific to port terminals' handling activities.**



**Thank you very much for your attention**

**For more information:**

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